

# AareLandImpuls

Überregionaler Netzwerkanlass für Firmen

«Nachhaltigkeit als Chance für Unternehmen»



# Begrüßung

Hanspeter Hilfiker,  
Verbandspräsident AareLand



# Grusswort

Charlotte Shah,  
Gemeindepräsidentin Schönenwerd



**GO FOR  
IMPACT**

Die Zukunft der  
Schweizer Wirtschaft  
gestalten.

# Dekarbonisierung als Herausforderung und Chance

Holger Hoffmann-Riem  
[sbti@go-for-impact.ch](mailto:sbti@go-for-impact.ch)





Braune Wirtschaft

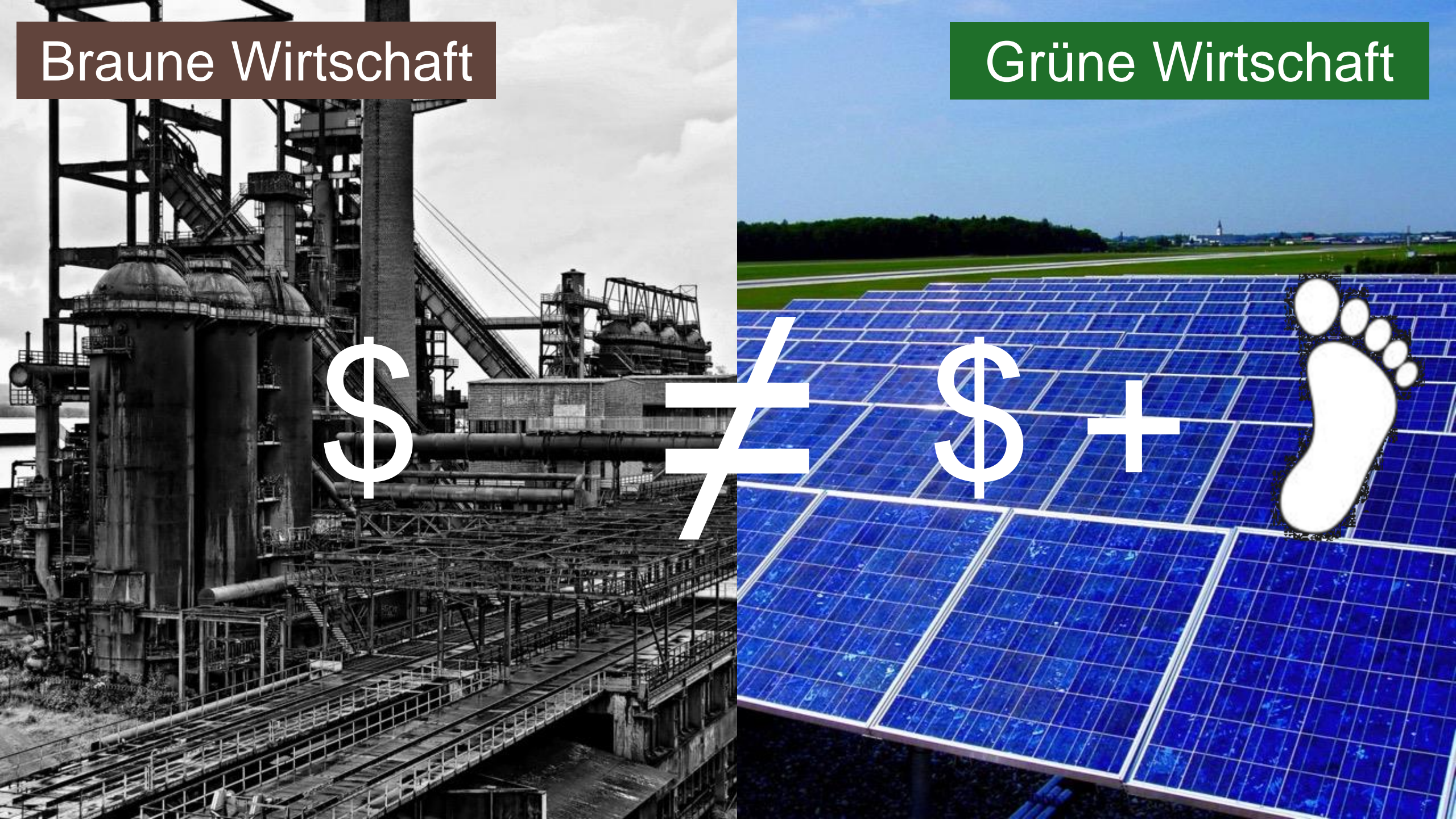
Grüne Wirtschaft

\$

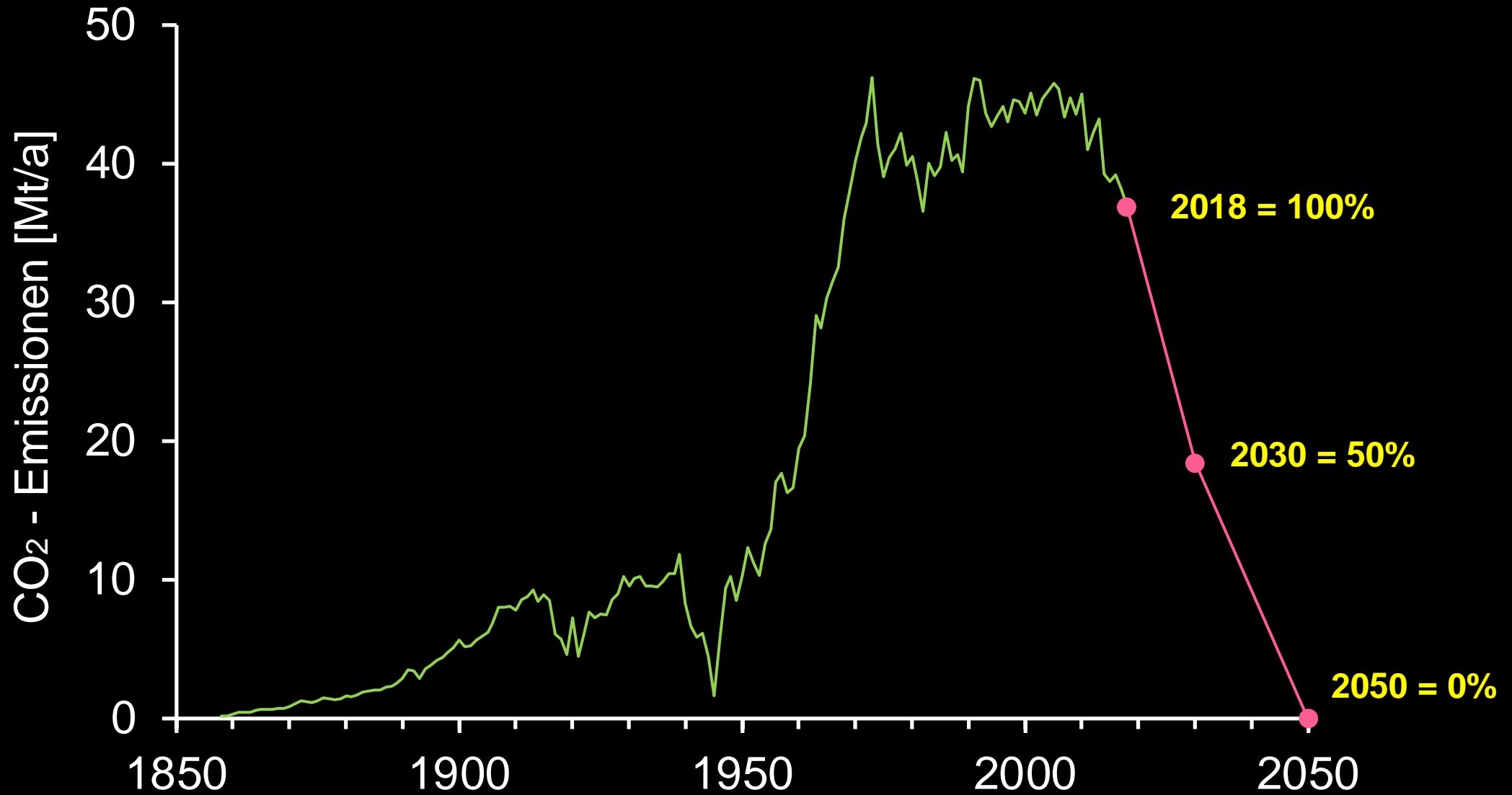
≠

\$

+



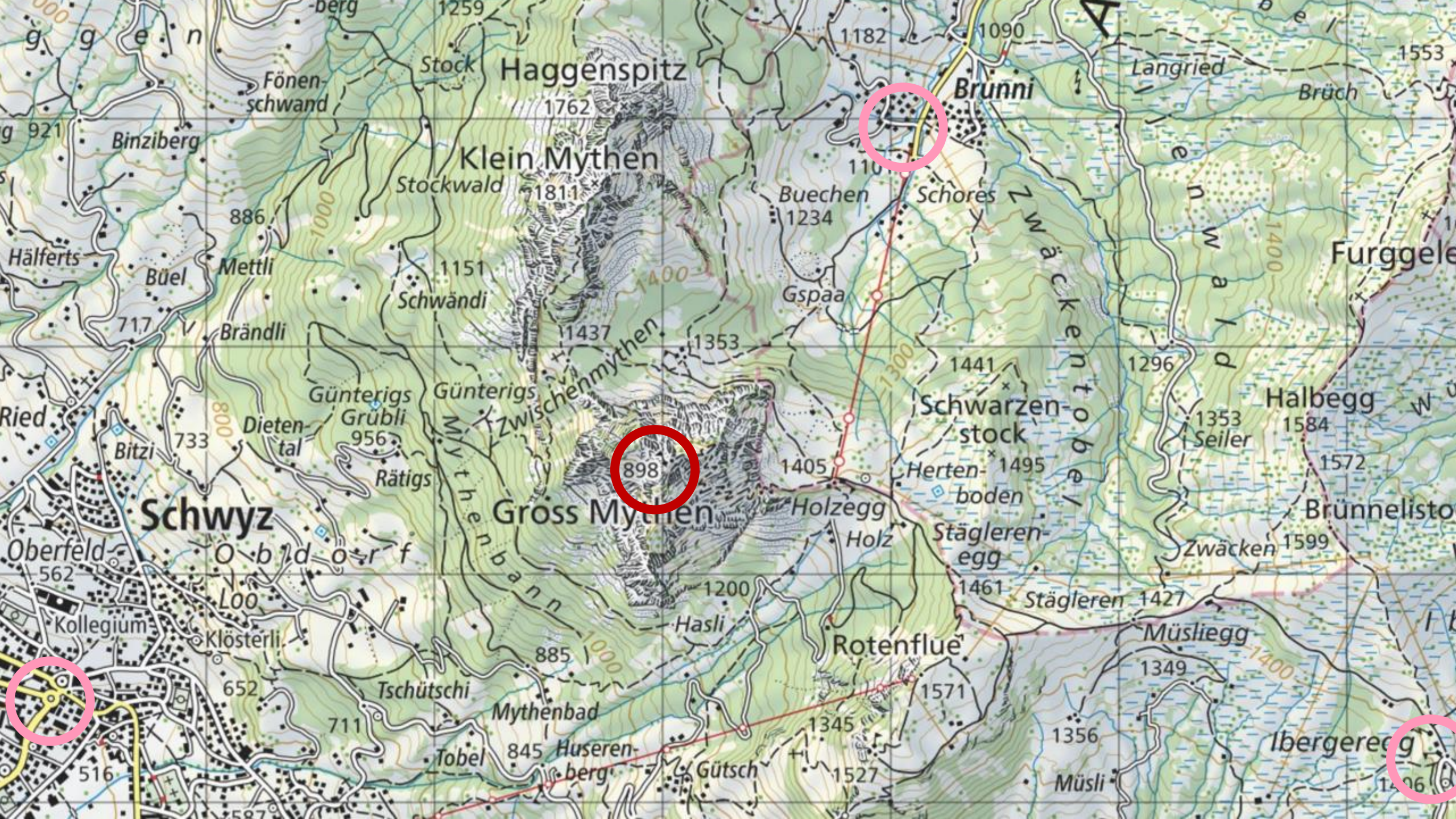
# Schweizer CO2-Emissionen seit 1850











Haggenspitz

Klein Mythen

Gross Mythen

Brunni

Schwyz

Rotenflue

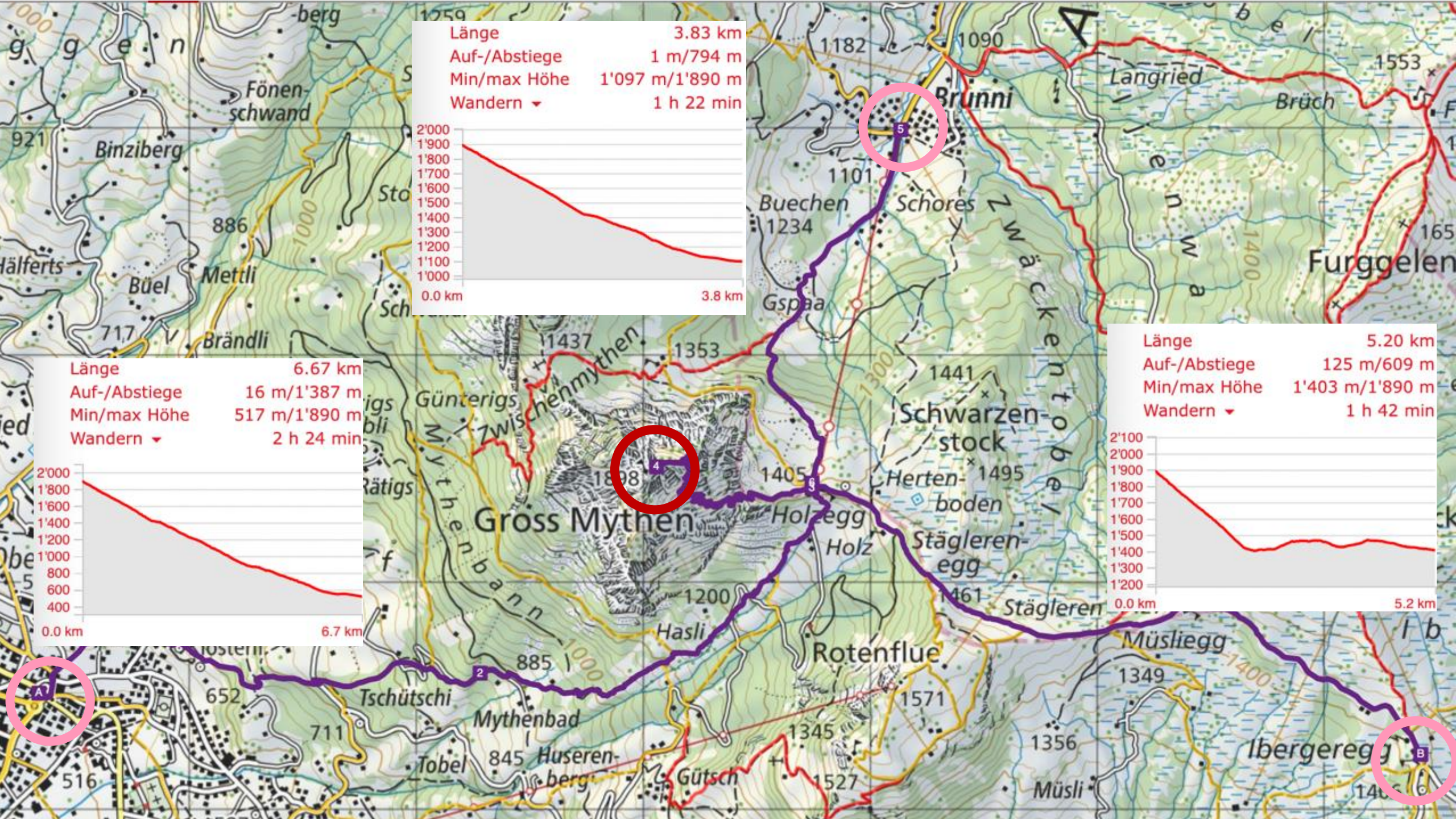
898

Schwarzenstock

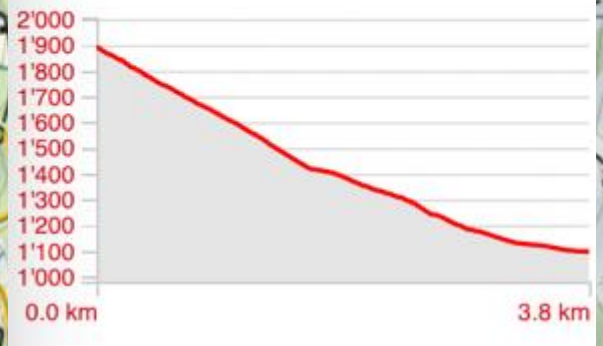
516

1496

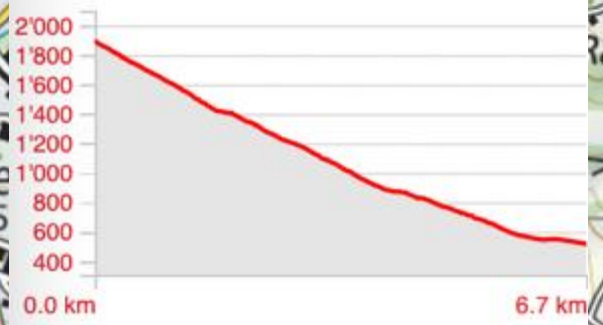




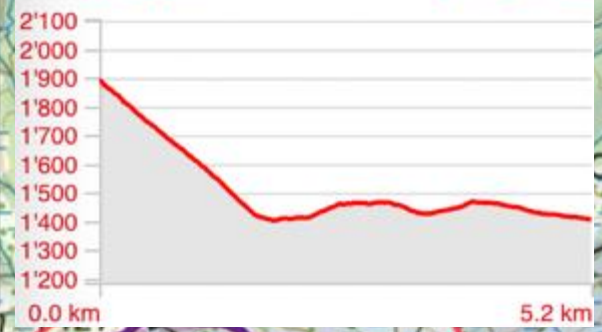
Länge 3.83 km  
 Auf-/Abstiege 1 m/794 m  
 Min/max Höhe 1'097 m/1'890 m  
 Wandern ▾ 1 h 22 min



Länge 6.67 km  
 Auf-/Abstiege 16 m/1'387 m  
 Min/max Höhe 517 m/1'890 m  
 Wandern ▾ 2 h 24 min



Länge 5.20 km  
 Auf-/Abstiege 125 m/609 m  
 Min/max Höhe 1'403 m/1'890 m  
 Wandern ▾ 1 h 42 min





# Standortbestimmung



**Wissen Sie, wo Sie stehen ?**  
**Wissen Sie, wie hoch Ihre**  
**aktuellen CO<sub>2</sub>-Emissionen sind?**







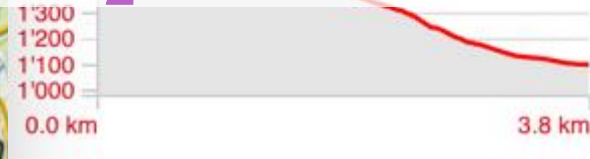
**Kennen Sie Ihr Ziel ?**

**Wissen Sie, wie ihr Geschäftsmodell  
im Jahr 2030 aussehen soll?**

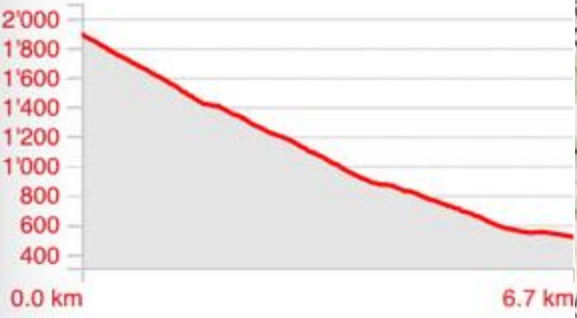


**Wissen Sie, wie Sie zum Ziel kommen?**  
**Haben Sie einen Massnahmenplan, um Ihre CO<sub>2</sub>-Emissionen bis 2030 zu halbieren?**

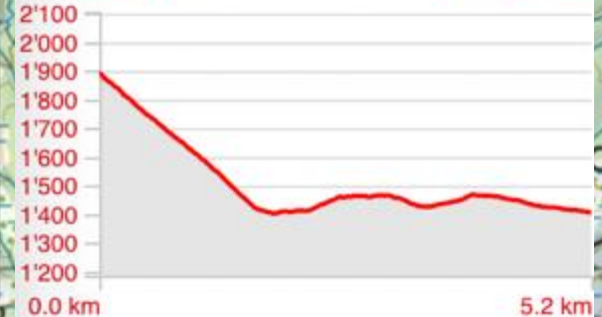
Länge 3.83 km  
Auf-/Abstiege 1 m/794 m  
Min/max Höhe 1101 m/1553 m  
Wandern 1 h 22 min



Länge 6.67 km  
Auf-/Abstiege 16 m/1'387 m  
Min/max Höhe 517 m/1'890 m  
Wandern 2 h 24 min



Länge 5.20 km  
Auf-/Abstiege 125 m/609 m  
Min/max Höhe 1'403 m/1'890 m  
Wandern 1 h 42 min







**Kredite**

**Lieferketten**



# Beispiele



 **Kantonalbank**





# Die Migros ist ab Januar 2022 klimaneutral

Zürich - «Das Maximum reduzieren, den Rest kompensieren» – unter diesem Motto hat die Migros-Gruppe ihre Klimaziele bis 2050 verabschiedet. Auf dem Weg zu Netto-Null wird die gesamte Gruppe ihre betrieblichen Treibhausgasemissionen bis 2030 bereits um gut zwei Drittel reduzieren. Der Genossenschaftliche Detailhandel ist schon ab Januar 2022 klimaneutral im Betrieb.







since 1974<sup>®</sup>  
**floripac**  
Switzerland





1. Treibhausgasbilanz
2. Geschäftsmodell
3. Massnahmenplan
4. Reduktionsziel
5. Partner





# Transforming Sustainability

AareLandImpuls | November 10, 2022

Manuel Cozzolino



# Content

---

1

**Our Business Model**

2

**Our Sustainability  
Capabilities**

3

**Our Sustainability  
Initiatives**

4

**Our Sustainability  
Dialogues**

5

**Take Home Message**



# 1

---

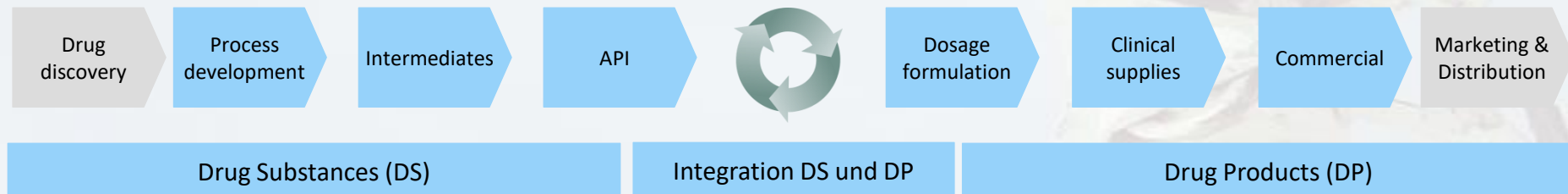
## Our Business Model Siegfried as Global CDMO



# Siegfried at One Glance



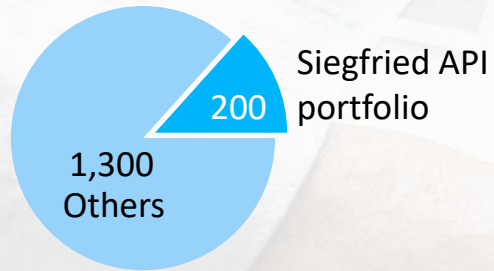
- > **Founded more than 140 years ago** in Zofingen, Switzerland by pharmacist Samuel Benoni Siegfried to supply pharmacies with pharmaceuticals products.
- > Today, Siegfried is a world-wide leading CDMO offering the manufacture of (i) **active pharmaceutical ingredients** (Drug Substance), (ii) **intermediates** and (iii) **finished dosage forms** (Drug Products) from a single source.
- > **CDMO** (Contract Development and Manufacturing Organization): A company that offers both **process development** (contract development) and **manufacturing services** (range from early-stage research & development all the way through to commercial manufacturing services).
- > Number of employees (FTE): approx. 3600 (eleven sites in six countries; HQ in Zofingen, Switzerland).







# What we do Matters Every Day, Everywhere



- > We are able to supply approximately **200 APIs out of 1500 APIs** approved by the FDA, thereby acting as a significant source to patients' therapy continuity.
- > Based on our current portfolio, we serve approximately **40 million patients annually**.
- > Significant share of the annual **global caffeine supply: up to 1 billion people** get in contact with Siegfried caffeine products each year.
- > Aseptic fill & finish of **COVID-19 vaccines**.

Sources: EvaluatePharma World Preview 2018, FDA orange book, Siegfried estimates



# Our Corporate Values

«Our values and leadership principles are the basis to build the strongest team in the industry»



## Excellence

«We excel in everything we do»



## Passion

«We deeply care about what we do and how we do it»



## Integrity

«We act responsibly, reliably, respectfully and live up to our own standards»



## Quality

«We do it right first time»



## Sustainability

«We do not only think about tomorrow, but far beyond»

# 2

---

Our Sustainability Capabilities  
We are on the Move

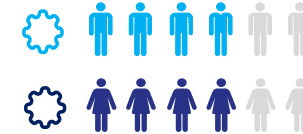


# What is ESG and how does it relate to Sustainability?

**Environmental factors** include the contribution a company or government makes to climate change through greenhouse gas emissions, along with waste management and energy efficiency.



**Social factors** include human rights, labour standards in the supply chain, any exposure to illegal child labour, and more routine issues such as adherence to workplace health and safety.



- Human Capital Development
- Diversity, Equity & Inclusion
- Supply Chain Labor Standards
- Employee Health & Safety
- Privacy & Data Security

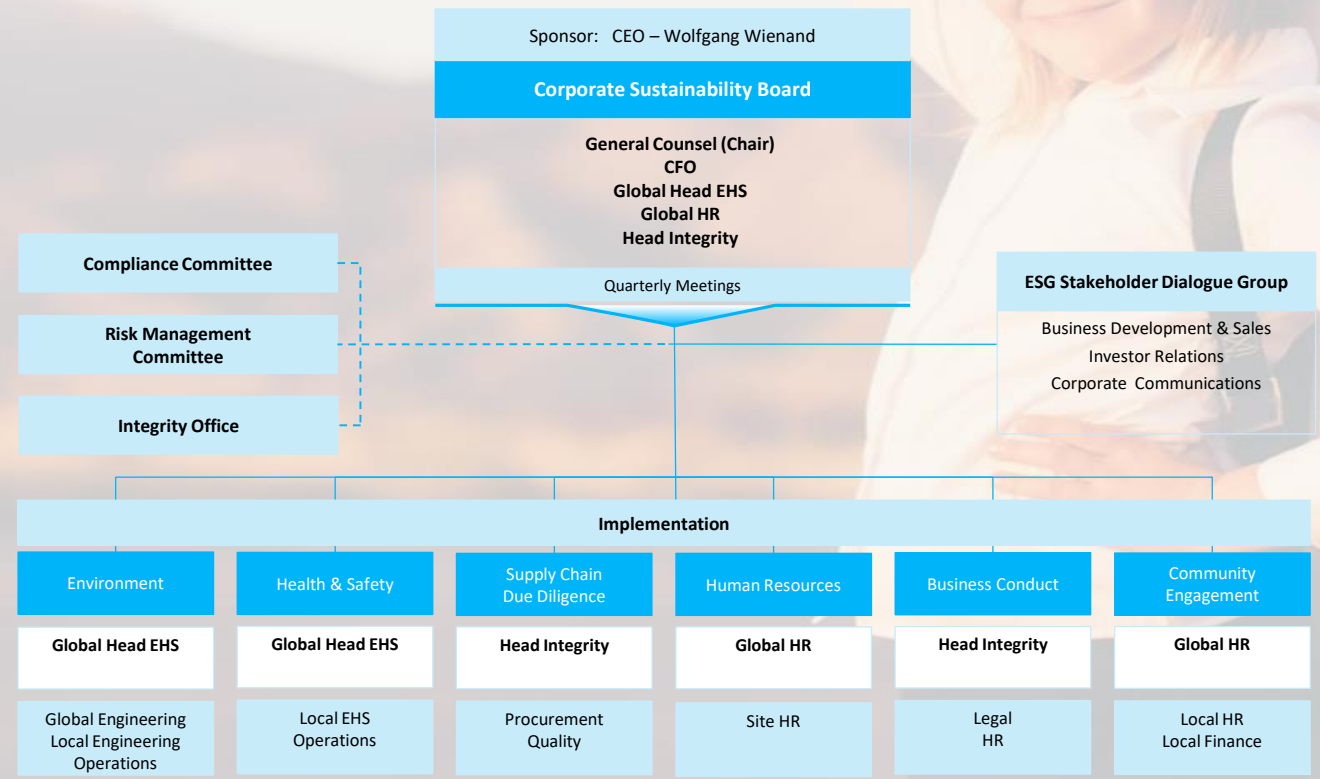
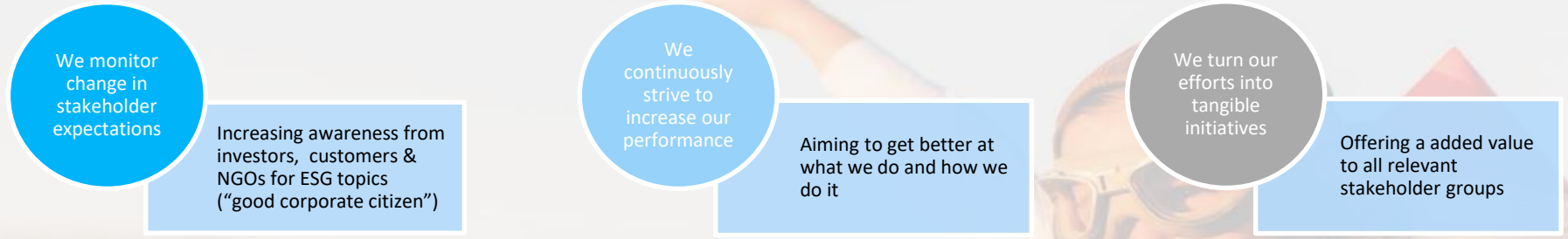
**Governance** refers to a set of rules or principles defining rights, responsibilities and expectations between different stakeholders in the governance of corporations.



- Accounting
- Tax Transparency
- Anti-Competitive Practices
- Stock Ownership
- Executive Pay
- Corruption
- Business Ethics/Integrity

# Our Sustainability Capabilities

## We Turn Our Knowledge Into Action





# 3

---

## Our Sustainability Initiatives How We Turn Into Action

# Our Sustainability Initiatives

## Human Resources & Community Engagement

### Corporate Initiatives

Human Rights Commitment

### Our Commitment

The business activities of Siegfried shall not cause or contribute to any negative impacts on human rights. In case such effects occur, they shall immediately be eliminated upon their detection. In particular, we are committed to creating a workplace

free of:	and respecting:
- human trafficking	- freedom of association
- forced labor	- the right to collective bargaining
- child labor	- equal remuneration
- discrimination and harassment	- opportunities for growth and development

NEW

Diversity & Inclusion Policy

No Discrimination

We fasten and foster a culture free of discriminatory behavior, i.e. due to age, gender, private preferences, disability, ethnic or national origin, religion or belief or other protected characteristics.

Reject inequalities

We reject all forms of unlawful inequalities materializing in unequal pay and benefits, terms and conditions of employment, dealing with grievances and discipline, flexible working, talent recognition and development.

We provide and promote diversity, equality, fairness and respect for all our employees and along our supply chain.

Foster Diversity & Inclusion

We reassure and respect freedom of conscience or belief, freedom of expression, as well as freedom of association and the right to collective bargaining.

Respect Individual Freedom

### Site-Related Initiatives (examples)

- **All Sites:** Every Step Matters Challenge
- **Irvine:** Company-wide harassment prevention trainings and sessions on diversity & inclusion
- **El Masnou:** Trainings on how to work with people with disabilities (autism)
- **Barberà & El Masnou:** Pride month driven by the local diversity & inclusion employee group

Diversity and Inclusion  
Barberà, 28 de junio de 2022

Siegfried

### Mes del Orgullo

*¡En la diversidad está nuestra verdadera riqueza de equipo!*

Apreciad@ colaborador/a,

En Siegfried Barberà queremos que todas las personas se sientan escuchadas, respetadas y valoradas independientemente de su orientación sexual o identidad de género. Cada una de las personas que formamos parte de esta planta aportamos, contribuimos y damos lo mejor de nosotr@s mism@s. Sin duda... ¡nuestras diferencias nos hacen más fuertes!

Como cada año, este mes de junio se celebra el **Pride Month**, una celebración de la diversidad, la libertad, la lucha por la dignidad y el respeto del colectivo **LGTBIQ+**. Tras dos años sin celebración, este año está siendo todo un éxito de actividades y participación, en una edición centrada en la reivindicación lésbica.

Desde el equipo de **Diversidad e Inclusion** nos sumamos un año más al Pride Month, con el objetivo de apoyar la causa. Aquí te dejamos algunas **ideas para visibilizar** la importancia de la libertad en todos sus sentidos, incluida la orientación sexual porque... **#Loveislove!!**



# Our Sustainability Initiatives

## Business Conduct & Supply Chain Due Diligence

### UPDATE Relaunch Speak Up-Helpline

**Siegfried EthicsPoint**

ASK A QUESTION

SUBMIT A REPORT

SUBMIT A TELEPHONE REPORT

FOLLOW UP

The Siegfried Group (Siegfried) is committed to doing business by strictly adhering to all applicable laws and in full compliance with our common value "Integrity". Our Code of Business Conduct contains general guidelines for conducting business with Integrity by respecting the highest standards of ethics. Siegfried is committed to an environment where open, honest communications are the expectation, not the exception.

**Evidence** - We need to see proof of the violation.

**Position** - We need to know about what you did and how you did it.

**Integrity** - We are responsible, reliable, respectful and fair to our best standards.

**Quality** - We do not accept any shortcuts.

**Sustainability** - We do not accept any shortcuts about business, but it is important.

«Our values and leadership principles are the basis to build the strongest teams in the industry.»

We want you to feel comfortable in approaching the persons of trust as described in our Code of Business Conduct. In addition, you are invited to submit reports or ask for guidance online or using the phone by choosing one of the buttons on the left. The telephone and web-based services are operated by NAVEX EthicsPoint. The information you provide will be sent to the Siegfried Integrity Office by NAVEX EthicsPoint on a confidential basis. You always have the option to state your name or to remain anonymous.

We will not permit retaliation against anyone who seeks advice or reports potential violations of our Code of Business Conduct in good faith.

Please see the FAQs for more information or contact the Siegfried Integrity Office by email: [Integrity@siegfried.ch](mailto:Integrity@siegfried.ch) or by mail: Siegfried AG, Siegfried Integrity Office, Untere Brunnenstrasse 4, 4800 Zolfigen, Switzerland.

### NEW Roll-Out Integrity Training Center

**Siegfried** Modular Code of Conduct

🎉 Congratulations, Manuel Cozzolino

You've successfully completed the course and received credit. You may now exit the course.

Print Certificate | Take Survey

CEO Message | Everyone, Everywhere, Every Day | Your Guide Every Day | Speaking Up and Reporting Concerns

A Speak-Up Culture | Knowledge Check

### WORK IN PROGRESS Enhanced Supplier Risk Assessment

**Supplier Risk Identification & Supply Chain Due Diligence**

By end of June 2022, all Siegfried suppliers (except S.M.E. & S.M.B. will receive a copy of the Supplier Integrity Commitment and are required to acknowledge and accept the principles set forth. For all confirm receipt of the document.

Development of a risk-based supplier assessment guideline covering 13 human rights & labor (OH, ethics, OH health & safety and environment). Division of high risk supplier categories based on these that elements (required to fill out the questionnaire).

Extension of the pre-existing OHS-questionnaire to all Siegfried suppliers covering OH, labor, health & safety, environment & social standards. Automated rating and flags for in trigger follow-up actions.

Supplier Risk Assessment Questionnaire

Supplier Integrity Commitment

75%

CONFIDENTIAL

How to Speak Up?

Get in Touch  
[integrity@siegfried.ch](mailto:integrity@siegfried.ch)  
[www.siegfried.ethicspoint.com](http://www.siegfried.ethicspoint.com)  
(online or via phone, see instructions)

Open Door

No Retaliation  
We will not permit retaliation against anyone who seeks advice or reports potential violations of our Code of Business Conduct in good faith.

Anonymous Reporting  
We understand that you may wish to correspond anonymously using our web-based reporting system EthicsPoint (password and key number protected).

Hotline | Web-intake

TAKE HOME

CONFIDENTIAL

**Siegfried** Modular Code of Conduct > Your Guide Every Day

**Course Overview**

You may come across different types of situations in your place of work. The Siegfried Code of Business Conduct is your guide, helping you deal with these situations in accordance with the Siegfried policies.

This course cannot replace your careful reading of the Code, but it supplements the Code by:

- Encouraging you to act in ways that promote a culture of mutual trust and respect
- Covering several important topics, which are dealt with in detail in the Code and relevant company policies
- Presenting scenarios resembling situations you may face, and providing solutions on how you can best deal with them
- Helping you recognize certain common risks to Siegfried
- Guiding you to advance Siegfried's business goals in the right way
- Encouraging you to pause and reflect before you make decisions
- Prompting you to always do the right thing

**SCOPES OF EMISSIONS**

CO<sub>2</sub>, SF<sub>6</sub>, CH<sub>4</sub>, N<sub>2</sub>O, NF<sub>3</sub>, PFCs, NF<sub>5</sub>

SCOPE 2 INDIRECT EMISSIONS FROM ENERGY / UTILITIES

SCOPE 1 DIRECT EMISSIONS FROM SOURCES (ON SITE)

SCOPE 3 INDIRECT EMISSIONS OF THE CHAIN SUPPLY OR SERVICE

Source

# Our Sustainability Initiatives

## Safety, Health & Environment

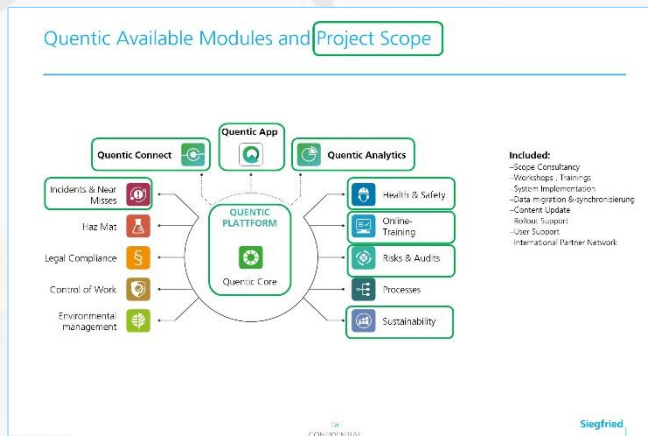
### Safety & Health

Siegfried

**Deliver Safety.Sustainably.**

**Passion for Zero**  
How to turn around our SHE performance

SHE Network & Andreas Hartmann



### Environment

**Our Ambition 2030/2050**

Year	2016	2017	2018	2019	2020	2021	2025	2030	2050
CO2 per TSE	35.3	35.3	33.2	32.9	33.2	25.1	25.1	16.6	16.6

By 2030, the company will reduce its CO<sub>2</sub> footprint by 50 percent. The basis for this is the revenue-normalized value of 2020.

In addition, Siegfried will introduce long-term activities conforming to the so-called net-zero target 2050 to limit global warming to 1.5°C via the reduction of greenhouse gas emissions.

Siegfried

**SCOPE 1 Emissions (Direct)**

Emissions from onsite generation and fleet fuel consumption.

**SCOPE 2 Emissions (Indirect)**

Emissions from power plants providing purchased electricity.

**SCOPE 3 Emissions**

Emissions from indirect sources, such as company travel and supply chain management.

**Key Steps to achieve our ambition**

**Our net-zero journey:**

- Validate our targets @SBTi
- Quantify our Scope 3 emissions
- Develop a green technology roadmap
- Track, Reduce & Report our emissions

Siegfried








# 4

---

## Our Sustainability Dialogues Stakeholder Feedbacks

# Our Sustainability Dialogues

## How the Outside World Evaluates Our Efforts

Platform	Dimension	Content	Status 2022
	Investor	Hollistic assessment covering all dimensions of ESG and indicating future requirements	<b>Score in the 91th percentile</b> Rating: +5
	Investor	See S&P Global	<b>AA Rating</b> (up from A)
	NGO	Focus on human rights, labour, environment, ethics (Implementation of sustainability principles in line with UN principles)	Yearly communication of progress
	NGO	Focus on water consumption & climate change	Commitment letter submitted
	Science-Based	Focus on company-wide management of safety, health & environment	All Siegfried sites are <b>silver or gold certified</b>
	Science-Based	Focus on environment (Companies to define a path to reduce GHG-emissions in line with the Paris Agreement)	Commitment letter submitted
	Customer	<p>Since 2022: Siegfried-strategy for managing customer-specific requirements</p> <ul style="list-style-type: none"> <li>- Portfolio: Reference to Siegfried CoBC, Supplier Integrity Commitment, Ecovadis</li> <li>- Exclusives: Participation in a variety of tailor-made customer assessments</li> </ul>	We are noticing increase need for discussion and rising demands



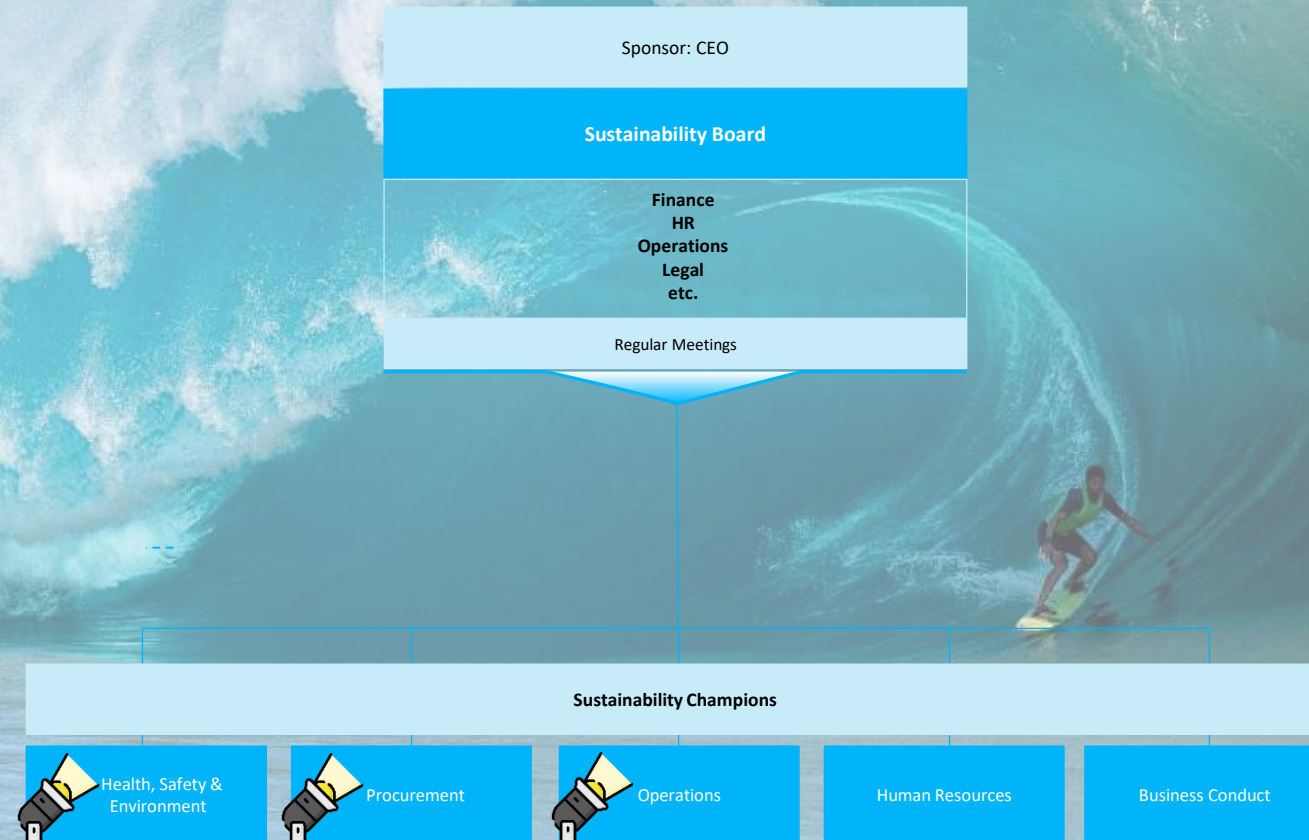
5

---

Take Home Message

# What's in for us?

## Dare to Surf the Sustainability Wave









Impulsreferat





## Kurz und bündig

- Kehrer Stebler AG 1952
- Seit 2005 in Oensingen
- 110 Mitarbeiter
- Showrooms Oensingen, Berlin, München
- 100 t Bleche - 95% Aluminium
- 70 t Strangpressprofile
- 80 t Pelletten
- 620 MWh Strom





Kurz und



30.9.2022

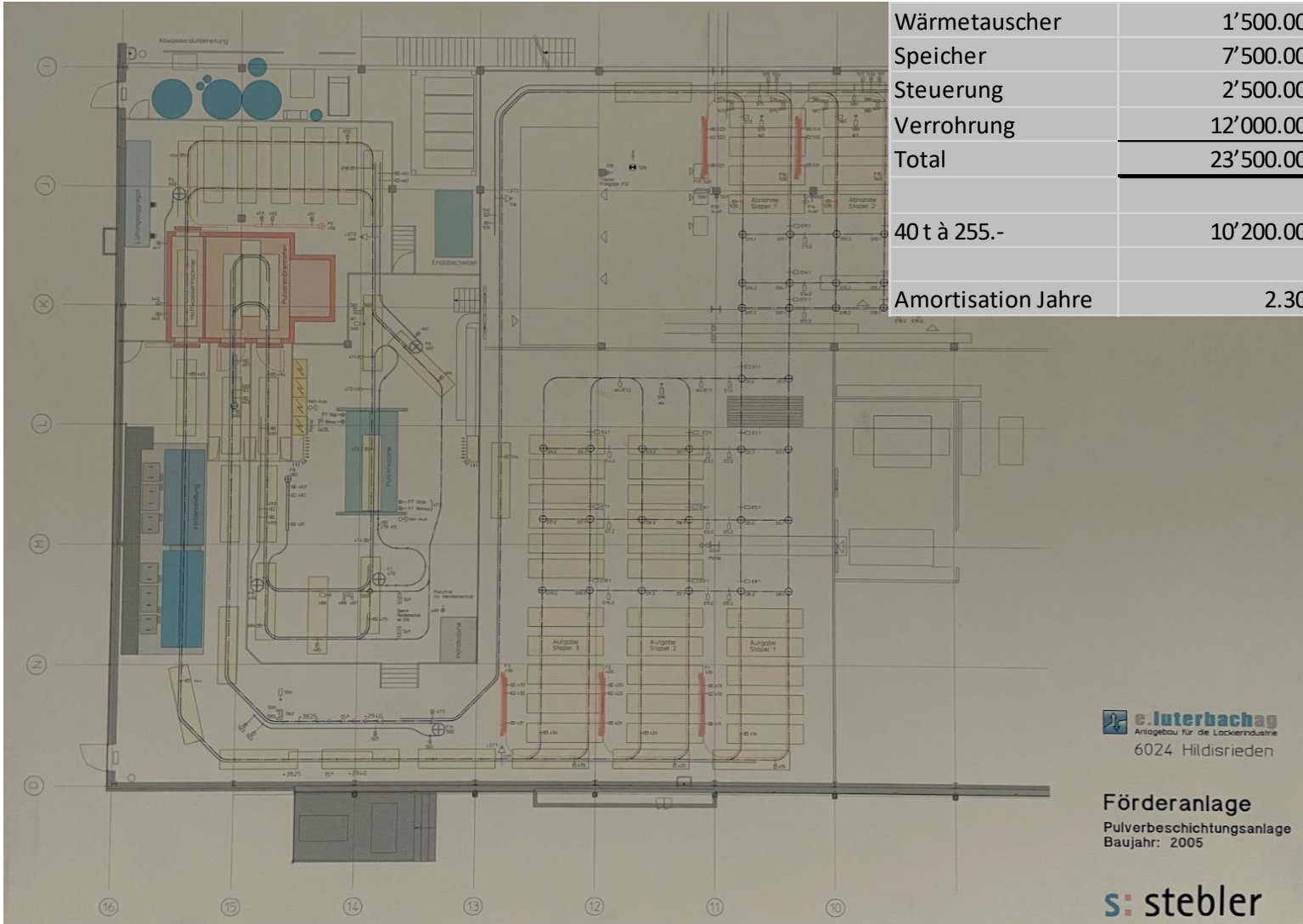


# Pulverbeschichtung





# Pulverbeschichtung



Wärmetauscher	1'500.00
Speicher	7'500.00
Steuerung	2'500.00
Verrohrung	12'000.00
<b>Total</b>	<b>23'500.00</b>
40 t à 255.-	10'200.00
Amortisation Jahre	2.30



**e.luterbachag**  
 Anlagengestaltung für die Lackierindustrie  
 6024 Hildisrieden

**Förderanlage**  
 Pulverbeschichtungsanlage  
 Baujahr: 2005

**s: stebler**





# Verpackung



# Verpackung



Homag	185'000.00
Einsparung Verpackungsmat.	30'000.00
Arbeitszeit red. 400 std	26'000.00
Entsorgungskosten	5'000.00
<b>Total</b>	<b>61'000.00</b>
Amortisation Jahre	3.03

- 100 % recyclebar
- Keine Klebebänder
- Kein Füllmaterial
- Weniger Abfall
- Objektverpackung
- Schutz auf der Baustelle



Solar



# Solar



Installierte Leistung 169 kW  
Max. 41% des Stromverbrauches

Alte Oblichter 2.2 W/m<sup>2</sup>K  
Neue Oblichter 0.45W/m<sup>2</sup>K  
4 – 5 Grad kühlere Hallentemperatur

PV Anlage	250'000.00
Oblichter	750'000.00
<b>Total</b>	<b>1'000'000.00</b>
350'000 kWh à 0.40	140'000.00
Amortisation Jahre	7.14
350'000 kWh à 0.095	34'000.00
<i>Amortisation Jahre</i>	<i>29.41</i>



# Solar





# Podiumsdiskussion





# Ihre Fragen aus dem Publikum



# Im Namen unserer Partner danken wir Ihnen für Ihre Teilnahme am AareLandImpuls.



HIVA  
Handels- und Industrieverein  
der Region Aarau





# Im Namen der Veranstalter danken wir Ihnen für Ihre Teilnahme am AareLandImpuls.



**Dr. Hanspeter Hilfiker**  
Präsident AareLand  
Geschäftsstelle AareLand  
Untere Grabenstrasse 26  
Postfach  
4800 Zofingen  
Tel.: 062 745 91 02  
E-Mail: [info@aareland.ch](mailto:info@aareland.ch)



**Alexandra Mächler**  
Wirtschaftsförderin Aarau und Region,  
Aarau Standortförderung,  
Metzgergasse 2, 5000 Aarau  
Tel. direkt +41 62 834 10 30  
E-Mail: [a.maechler@aarau-standortfoerderung.ch](mailto:a.maechler@aarau-standortfoerderung.ch)



**Rolf Schmid**  
Geschäftsführer  
Wirtschaftsförderung Region Olten  
Frohburgstrasse 1, 4600 Olten  
Tel.: +41 62 296 88 08  
E-Mail: [rolf.schmid@regionolten.ch](mailto:rolf.schmid@regionolten.ch)



**Dr. Adrian Borer**  
Wirtschaftsförderer  
Oftringen Rothrist Zofingen  
Vordere Hauptgasse 102/104  
Postfach 644  
4800 Zofingen  
Tel.: +41 62 922 66 00  
E-Mail: [Borer@wf-oftringen-zofingen.ch](mailto:Borer@wf-oftringen-zofingen.ch)

